

Connecticut Lottery Corporation Request for Proposals #CLC202104 Internet Lottery Gaming System and Related Services

October 1, 2021

ADDENDUM #7

CLC Responses to Proposer Requests for Clarification of Addendum #3 Responses

1. Q 39, Appendix C, 2.2 Data Accessibility, a. The CLC's response to question 39 states that "The CLC will launch a sports betting platform prior to selecting a vendor to provide the iLottery Program; however no details of the integration are available at this time. Proposers must state whether the proposed System can utilize a PAM system that is not under the Proposer's design and control, and if so, submit separate pricing that excludes PAM."

Given that no details of the integration are available at this time, and, therefore, the cost of integration with the sports betting PAM is unquantifiable at this time, would the CLC please confirm that separate pricing for the exclusion of the PAM should include the cost savings of excluding the Proposer's PAM, and not the estimated additional cost of integration with the sports betting PAM?

<u>CLC Response</u>: Yes, the Proposer's separate pricing for exclusion of PAM should reflect those cost savings.

2. Q 55, Appendix 2, DCP Regulations. Page 24/25 - NEW Section 12-XXX-13 Electronic Wagering Platform Requirements states: (c) Online gaming operators shall take commercially reasonable steps to ensure that redundancy protocols are adopted in the event electronic wagering platform outages occur. Such steps shall include that the backup hardware is located in a secure facility, inaccessible to the public and located in the state. The online gaming operator shall ensure the department has access to the physical location where the server is housed within six hours of a request by the department, which access shall be reflected in the agreement between the online gaming operator and the cloud-based server host.

This regulation appears to conflict with the RFP. Will the CLC please clarify whether or not the backup data center hardware must be located in the State of Connecticut, per this section of the Regulations, or if it is acceptable for it to be located outside of the state of

Connecticut (within the continental United States, east of the Mississippi River) if it is otherwise in compliance with applicable laws and regulations?

<u>CLC Response</u>: The Regulations allow for backup data storage in the cloud and require processing servers to be located in state.

3. Q 55, Appendix 2, DCP Regulations. There appears to be a couple of instances in which the Regulations are in conflict with RFP requirements. Will the CLC please clarify if the Regulations are to take precedence over the RFP requirements?

<u>CLC Response</u>: To the extent that the Regulations conflict with the RFP, the Regulations control.

4. Q 55, Appendix 2, DCP Regulations. RFP Appendix C, Section 4.2, item a allows for multitenant environments in support of the iLottery Program. Would the CLC please specify which, if any, portions of the iLottery Program are prohibited from being offered as part of a multi-tenant environment?

<u>CLC Response</u>: Multi-tenant environments are not prohibited. The CLC prefers not to be in multi-tenant environments but recognizes that Proposers may want to use a multi-tenant environment, in which case all applicable regulatory requirements must be met.

5. Q 59. The CLC indicated that it would amend Part V, Paragraph G.1, in addition other portions of the RFP; will the CLC please indicate when such amendments will be made available to Proposers?

<u>CLC Response</u>: See Addendum #4.

6. Q 68, Part IV A. The CLC's response to question number 68, states, in part, the following: "To Be Determined pricing is not allowed for any option. All options listed in the Price Proposal Excel file must have a price. Proposers may include "Not to Exceed" pricing if they are unable to determine exact pricing. If a Proposer does not have prices for offered options, then Proposer must not include these options its Price Proposal. Proposers may still propose options, however, in their Proposals."

Will the CLC please confirm our understanding that, for options included in the Technical Proposal but not in the Price Proposal, the price of those options will be negotiated, and that exclusion of an option from the Price Proposal does not designate that option as no cost unless explicitly stated in the Technical Proposal?

<u>CLC Response</u>: No. Pursuant to Appendix D of the RFP, all options brought forward by a Proposer must be priced separately. If separate pricing is not provided for any option offered by a Proposer, the CLC will consider all costs and expenses for that option to be included in the base price.

7. Q 92. Would the CLC be willing to consider adding a force majeure provision to the contract with the Successful Proposer?

<u>CLC Response</u>: Yes, the CLC will negotiate a force majeure provision with the Successful Proposer.

8. Q 101, Appendix C 1.2. Would the CLC please confirm our understanding of regulation 12-XXX-13(b), which is that only the system of record, which processes and logs wagers, must be located in the State of Connecticut, and other aspects of the iLottery System may be located out of state, assuming all requirements for out of state are met?

<u>CLC Response</u>: The Regulations allow for back up data storage to be located out of state. See Regulation 12-XXX-13(bb).