## MERCHANDISING STANDARDS



## THE CT LOTTERY BRAND RETURNS BIG PROFITS

## Table of Contents

Page 3: CT Lottery Branding
Page 4: Merchandising Concept
Page 5: Front Counter Display-Numbering System
Page 6: Back Counter Display
Page7: Low Profile Dispensers (Modular Series)
Page 8: Add-On 2 Game Dispenser (Modular Series)
Page 9: Add-on 4 Game Dispenser (Modular Series)
Page 10: Add on 5 Game Dispenser
Page 11: Add on 8 Game Dispenser
Page 12:Back Counter Tower Display
Page 13: Front Counter Tower Display
Page 14: Ceiling Mounted Display
Page 15: Custom Above Counter Display
Page 16: Custom Display Specifications
Page 17: Security Shields
Page 18: Insert Cardholders for Triples
Page 19: Scratch Ticket Menu Board
Page 20: Custom Signage and Window Decal
Page 21: Erasable Lighted Sign
Page 22: Sales Information Displays
Page 23: Lighted Signs
Page 24: Standard Signs
Page 25: Pole Signs
Page 26: Sidewalk Signs
Page 27: Custom Play Center (Playstation)

## CT Lottery Branding



Key features of our new displays

- Insert Cards
- Numbering System
- Branding POS— Draws Attention to Games
- Increased Customer Excitement
- Greater Potential for Suggestive Selling



## BUILDING THE CT LOTTERY <br> MERCHANDISING CONCEPT



## The Essentials

- Topper
- Side Panels
- Insert Cards
- Numbering System



## Front Counter Display <br> Low Profile Dispensers

## Consistent Numbering System

- Dispensers are always numbered with "number 1" starting on the top left Dispenser Box (facing customer).
- Number is placed on top right of box. Please follow the number sequence as displayed.



## Example Shown

- 5-10 Game Dispensers
- Holds 50 Games
- Inside Clip Secures Insert Card
- Includes Topper \& Side Panel
- Numbered For Easier Sale
- 48" Wide Footprint


## 10 Game Dispenser

- Tickets Lay Flat
- Easy to Expand Number of Games
- Dispenser Card Inserts Add Impact
- Dimensions:
- 9-1/2" Wide x 19.335 High x 13 " Deep
- Per 1-10 Count Dispenser



## Example Shown

- 4-10 Game Dispensers
- Holds 40 Games
- Insert Holder Secures Small

Insert Card to Dispenser Door

- Includes Topper \& Side Panel
- 38 " Footprint
- Numbered For Easier Sale


## 10 Game Dispenser

Dimensions:
9-1/2" Wide x 23-1/2" High x $13^{\prime \prime}$ Deep
Per 10 Count Dispenser

## Low Profile 10/20 Unit Dispensers

Modular Series

## Dimensions:

10 Unit Dispenser
19.335" High
9.5" Wide

13" Deep
20 Unit Dispenser
19.335" High

19" Wide
13" Deep


## Same Impact as Regular Size Dispensers

- Shorter Height for greater visibility
- All other dimensions are the same
- Can offer more games in the same footprint
- Increased Opportunities to Engage with Customers
- Preferable for front counter. Does not accommodate Insert Card Holders


## 2 Unit Extension Dispenser <br> Low Profile Add-On Dispenser

Holds 2 Games
Modular Series


Dimensions 9.25" W X 4" H X 13" D

## Add-On 4 Game Horizontal Display

## Modular Series

Low Profile Dispensers


Dimensions: 18.5" W X 4" H X 13" D


## Add-On 4 Game Horizontal Display

To be used on top or bottom of Low Profile Dispensers.

# Add-on 5 Game Vertical Display 

Modular Series
Low Profile Dispensers


Dimensions: 19.335 " H X 4 9/16" W X 13" D

Add-on 5 Game Vertical Display
To be used as an add-on to any Low Profile front counter configuration.


# 8 Unit Extension Dispenser <br> Low Profile/Regular Size <br> Add-On Dispensers Holds 8 Games 

Regular size 8 Game Dispensers
Perfect for adding games to a back counter set-up

Dimensions:
18.5" Wide X 13 " Deep X 9 5/8" High


Low Profile 8 Game Dispensers
Modular Series
Perfect for adding games to a front counter LP Set-up

Dimensions:
18.5" Wide X 13 " Deep X 8 1/16" High

## TOWER DISPLAY

## BACK COUNTER PLACEMENT



## Example Shown

- 2-20 Game Dispensers
- Holds 40 Games
- Insert Card Holder Secures Small Insert Card to Dispenser Door


## Dimensions:

Per 20 Game Dispenser $18.5^{\prime \prime}$ Wide x $23-$
1/2" High x $13^{\prime \prime}$ Deep
Total Height of Back Counter Display: 47"
Uses Regular Sized Dispensers

## Front Counter Tower Display Modular Series

- Low Profile Dispensers
- Less than 39" High
- Can be sized for $\mathbf{4 0 , 5 0}$ or $\mathbf{6 0}$

Games


## CUSTOM "ABOVE COUNTER" DISPLAY Front Counter Placement

## Works with Regular size or Low Profile

Dispensers


## Example Shown

- 5-10 Game Dispensers
- Holds 50 Games
- Clip Secures Insert Card
- Includes Topper \& Side Panel
- Numbered For Easier Sale
- 48" Wide Footprint


## Custom Built Display

- Solution When Limited Counter Space Available
- Mounts to Existing Counter to Raise

Display and Free Counter Space

- Allows for Product to be Merchandised

Below Scratch Tickets

- Dispenser Insert Cards Add Impact
- Custom Built Riser built by retailer


## CUSTOM DISPLAY BUILT BY RETAILER <br> CT Lottery Supplies the Dispensers

|  | Parts List for Display (Provided by Retailer) |
| :---: | :---: |
| (1) | $3 / 4^{\prime \prime}$ Finished piece of Plywood cut to $14^{\prime \prime} \times 48^{\circ}$ |
| (2) | ( $21 / 2^{\prime \prime}$ ) $24^{\prime \prime}$ or $30^{\prime \prime}$ Long Galvanized Pipe |
| (4) | Galvanized Pipe Flanges for $21 / 2^{\prime \prime}$ pipe (large as possible) |



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## Security Shields, For Low Profile Dispensers

Side Shield: Matches the side of a low profile dispenser and extends 4 " from the edge of the dispenser
A Side Panel covers the shield (and tape) to give a finished "branded" look Top Shield: Matches the width of a Low Profile 10 Game Dispenser and extends 4 " out to cover the top row of the dispenser



## Insert Cards with Plastic Holder

- Easy to Load, Holder Attaches to Outside of Dispenser
- Uses Full Sized Insert Cards
- Easy For Consumer to Identify Games


## Customized Scratch Ticket Menu Board

Can be sized according to the quantity of games used by the retailer and/or available wall space

Each board comes with the small insert cards already mounted on board
Numbered to correspond with the actual ticket dispensers making ordering Scratch Tickets easy....!


## Custom Signage and Window Decals

## Reserved for Top and High

 Potential Retailers

## Lighted Erasable Board

## Used to display Jackpots, Winning Numbers and Lottery News




## Brochure Holder

## Conveniently Holds:

- CT Lottery Brochures
- Payout Cards
- Play Slips
- Pencils
- 10 Pockets for Brochures and Play Slips
- 6 Pockets for Prize Payout Cards
- 2 Pockets for Pencils


## Keno Caddy

- Holds Keno Slips
- Pencils
- Payout Information



## LIGHTED SIGNS

## CT LOTTERY LIGHTED SIGN

 Dimensions:28" Wide x 16.5" High

## LIGHTED JACKPOT SIGN Dimensions:

Powerball/Mega Millions
30 " Wide x 18 " High


# Keno Lighted Sign 

Dimensions:
$24^{\prime \prime}$ Wide x $12^{\prime}$ High

## STANDARD SIGNS



## Examples Shown

- CT Lottery Pole Signs
- CT Lottery Banner

CT Lottery provides a variety of signs to help promote "our brand" for both the interior and exterior of your store.

- CT Lottery Winner


## POLE SIGNS



## Examples Shown

- CT Lottery Pole Signs
- (Used for Exterior Locations)


## SIDEWALK SIGNS

"Street Talkers"

## LOTIERY SOLD HERE:

CTLOTTERYORA

Dimensions
Available in (2) Sizes

## Small Size:

24" Wide x 37" High
(Legs are 32" Long)
Large Size:
29-1/2" Wide x 52" High


## CUSTOM PLAY CENTER (Playstation)

- Lighweight, durable plastic
- ADA accessible
- 14 Game Info Ticket Holders
- Convenient Pencil Holder
- Small Footprint
- Dimensions: 72.4 " $\mathrm{h} \times 26$ " wx $16.4^{\prime \prime} \mathrm{d}$



[^0]:    $$
    \begin{aligned}
    & 9-1 / 2^{\prime \prime} \text { Wide } \times 23-1 / 2^{\prime \prime} \text { High x } 13^{\prime \prime} \\
    & \text { Deep }
    \end{aligned}
    $$

    ## Dimensions Counter <br> 

